

Why 4,500 Clients Choose Our Medicare Team

Our Medicare Team is recognized as top producers in PA since 2017. *

AHIP Certification from the Centers for Medicare & Medicaid Services (CMS). Our advisors uphold federal compliance standards and adhere to the highest ethical practices.

Faith-based, offering investments that support faith, values, and/or political beliefs.



The support you need coordinated at every stage.

To see our office labradoodles Molly and Oakley.

No-cost consultation.



*This printed statement was sourced from the Salesforce report titled 'Current Agency Production', generated by Christy Wilbert on February 6, 2026." Christy Wilbert, PLCS, AINS Medicare Offerings | Senior Vice President.



How are we paid for health insurance transactions?

Medicare insurance carriers compensate the agent. The cost of your insurance is the same with or without our expertise.

Are we fiduciaries?

Yes. Our loyalty is to the client and working in their best interest.

Early Retirement



Why Holistic Planning Can Save Thousands Before Medicare

Before becoming eligible for Medicare, health insurance alone can cost \$25,000 or more per year — often catching early retiree couples off guard. That's why a coordinated strategy matters. We thoughtfully align every retirement decision to uncover meaningful savings opportunities and prevent costly missteps. Even high-net-worth families can qualify for valuable premium tax credits that significantly lower monthly premiums when their income, investments, and healthcare choices are planned together. Too often, the most expensive financial mistakes happen when decisions are made in isolation without understanding how each choice affects the rest of the plan.

Office Hours: Mon.- Fri. 8:30 am- 5:00 pm

Tuesday evening appointments available upon request

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Securities and advisory services offered through LPL Financial, a Registered Investment Advisor, Member FINRA/SIPC, the largest independent broker-dealer in the country. Our firm is comprised of experienced advisors affiliated with LPL who work collaboratively to serve clients' full financial planning needs. Firm leadership includes advisors recognized among the top tier of LPL advisors nationwide. Rankings are based on annual production among more than 32,000 LPL Advisors. Source: Financial Planning magazine, June 1996–2025, based on total revenues. Insurance products offered through LPL Financial or its licensed affiliates.

Medicare Doesn't Provide Solutions. We Do.



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Medicare Guidance Starts Here

Ready To Enroll in Medicare

Services: Parts A/B, Top Insurance Carrier Medicare Supplement & Advantage Plans

Our local, AHIP-certified Medicare Advisors provide focused guidance for individuals ready to enroll in Medicare and select appropriate coverage. We take a personalized, well-prepared approach—reviewing your doctors, prescriptions, and circumstances in advance—so recommendations are thoughtful and aligned with your needs. Enrollment services are provided as part of an insurance or advisory relationship, ensuring the time, care, and professional support required to handle Medicare decisions properly. Over 4,500 insurance clients value working with our knowledgeable local team that is thorough, organized, and available beyond a single appointment.

Current Medicare Frustrations?

Solutions For Reduced Benefits & Higher Costs

Surprised by reduced benefits, rising premiums, or finding that your specialist is no longer in network? The good news is — you're not stuck. Our advisors prioritize regular reviews to ensure your coverage keeps pace with changes in your health, provider networks, and the cost of prescription medications. When a plan offers a better fit with lower out-of-pocket costs and stronger benefits, we help you make the switch with confidence. For Medicare Supplement plan holders, there are opportunities to significantly lower your premium while keeping the same benefits you value — available year-round.

Medicare When Working Past Age 65

Learn What You Should & Should NOT Do!

Medicare decisions depend on available benefit options, current health and prescription costs, and affordable coverage for a spouse or dependents. In our experience, many individuals working past age 65 can improve coverage or reduce payroll deductions by reviewing their options. Our advisors perform a structured comparison of employer, retiree, and Medicare plans to determine whether a change makes sense—or whether maintaining current coverage is the best decision for now. When Medicare is appropriate, we coordinate enrollment and coverage; when it isn't, we explain why and when to revisit. As an independent firm, we represent many top-rated carriers and provide personalized guidance focused solely on your best interest.



Human Resources

HR teams often field complex questions about Medicare, retirement timing, and health coverage options. We partner with employers to provide knowledgeable guidance and employee education, helping individuals understand their choices while easing the burden on internal benefits staff.

Contact tracy.landis@landisfinancialadvisors.com

Content in this material is for general information only and not intended to provide specific advice or recommendations or any individual. We do not offer every plan available in your service area. Any information we provide is limited to those plans we do offer in your area. Please contact Medicare.gov or 1-800-MEDICARE to get information on all of your options.

Looking For More Than A Medicare Transaction?



One Team. Every Retirement Decision.

Retirement involves many interconnected decisions—health coverage, Social Security, tax savings strategies, investment management, and income planning—all influencing one another. That's why our clients choose to work with one coordinated team. Instead of juggling multiple advisors and disconnected recommendations, every element is thoughtfully managed under one roof and aligned into a single, cohesive strategy. Through a fully integrated, concierge-level planning experience, nothing is overlooked and every step works together seamlessly aiming to help protect and grow your wealth.